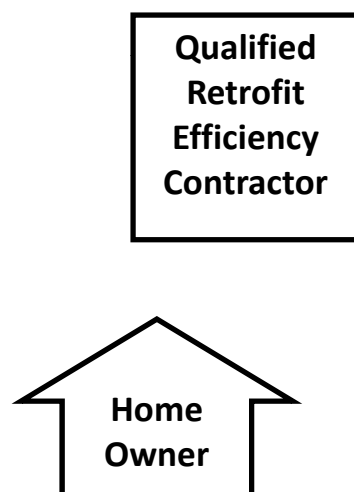
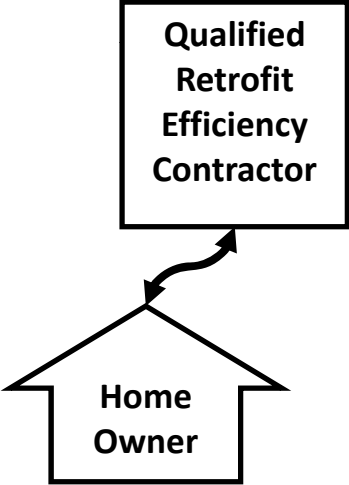


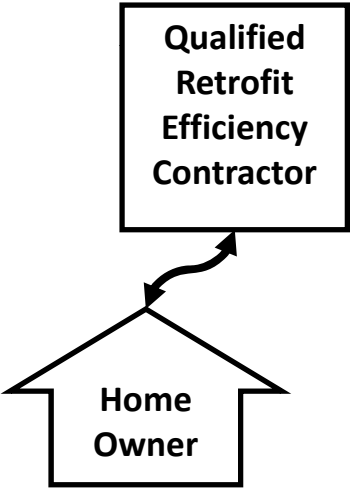
VISION STATEMENT: North Carolina has a state-wide, active and self-sustaining residential retrofit market that expands job and business opportunities, and provides homeowners with affordable options for improving the performance of their homes.

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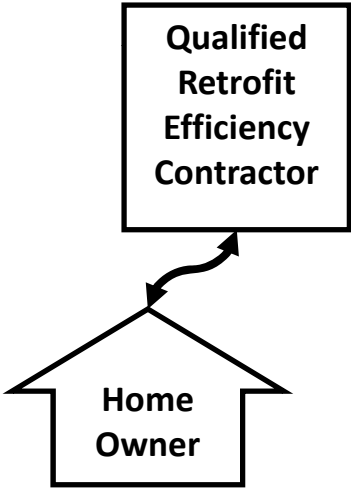
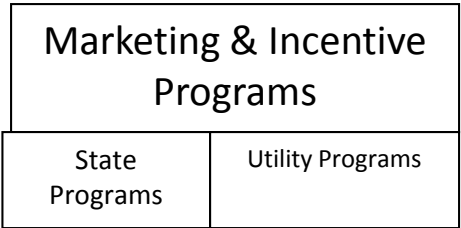


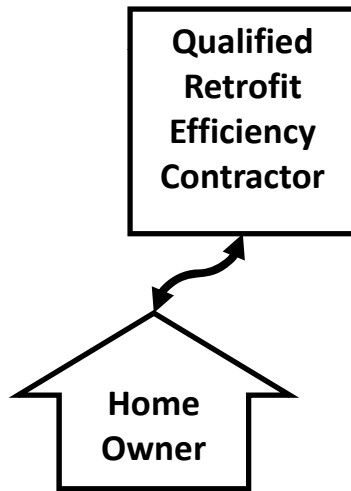
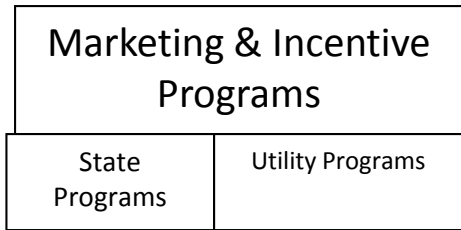
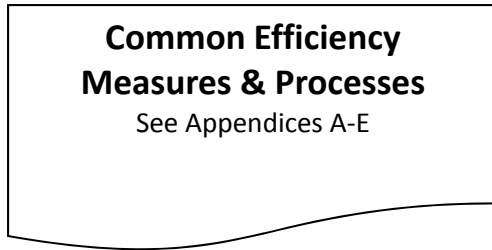
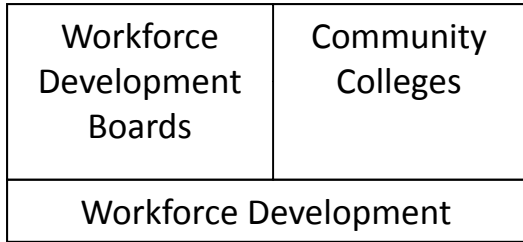


**Common Efficiency
Measures & Processes**
See Appendices A-E



Common Efficiency Measures & Processes
See Appendices A-E





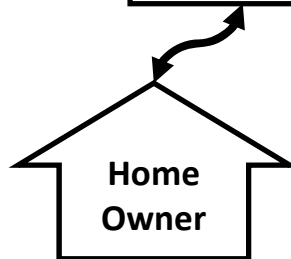
Workforce Development Boards	Community Colleges
Workforce Development	

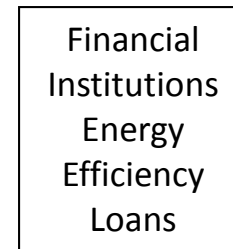
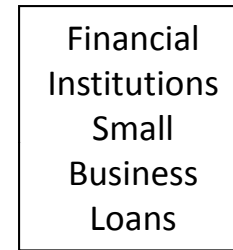
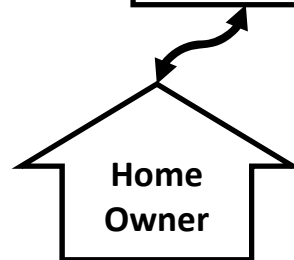
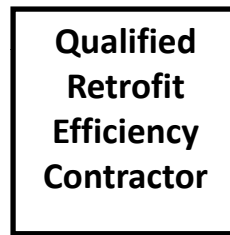
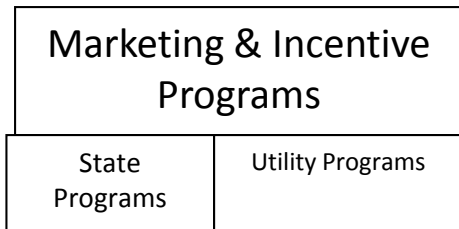
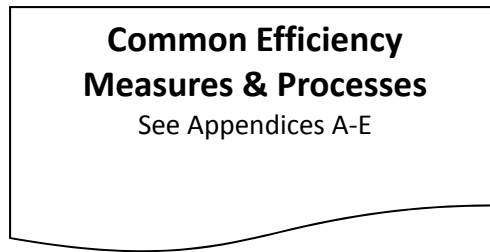
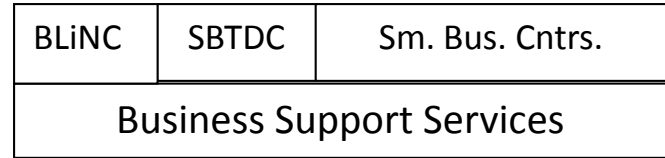
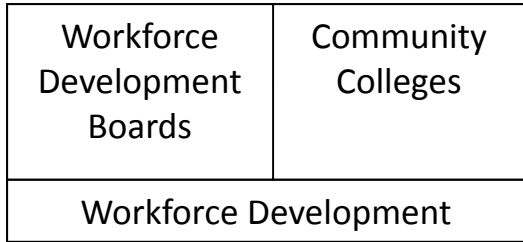
BLiNC	SBTDC	Sm. Bus. Cntrs.
Business Support Services		

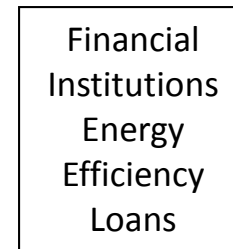
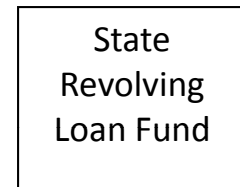
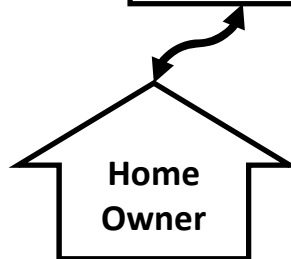
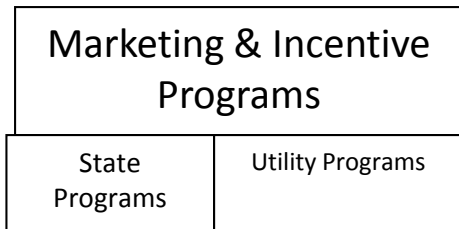
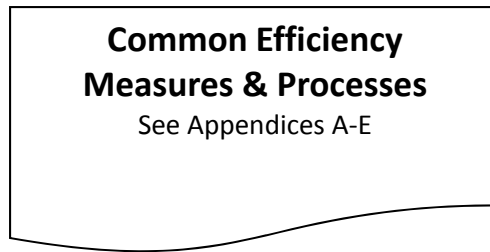
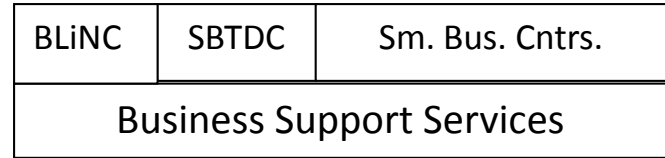
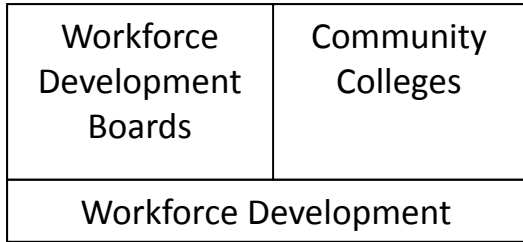
Common Efficiency Measures & Processes
See Appendices A-E

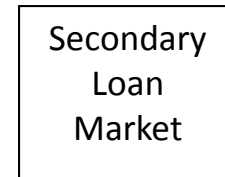
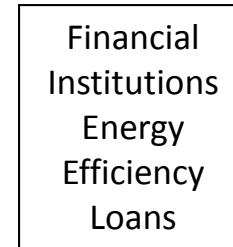
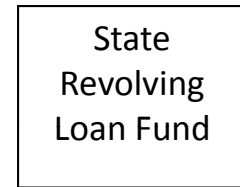
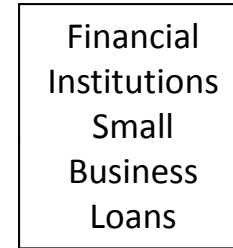
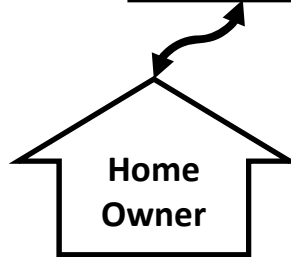
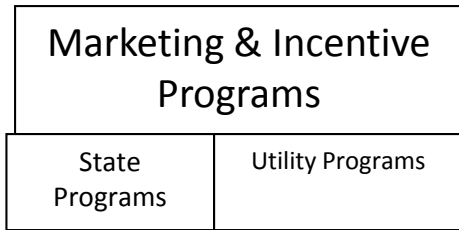
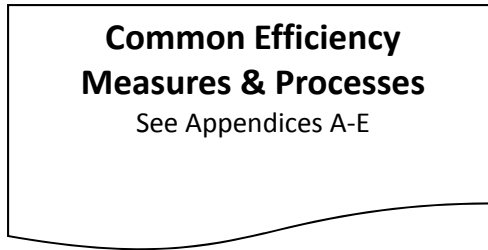
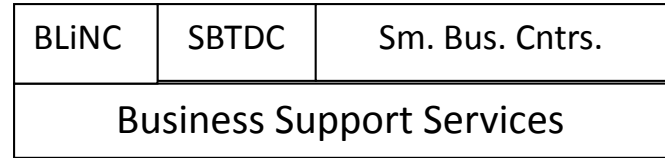
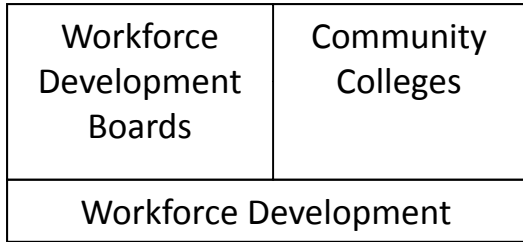
Marketing & Incentive Programs	
State Programs	Utility Programs

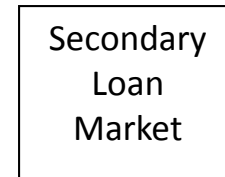
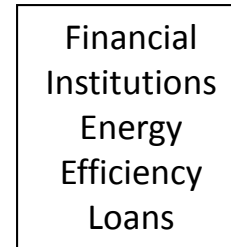
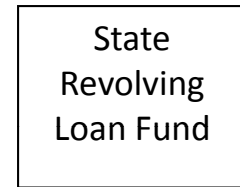
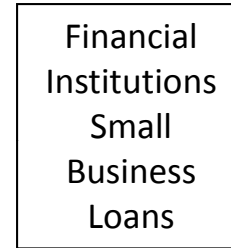
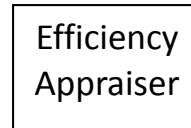
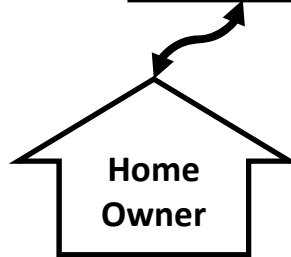
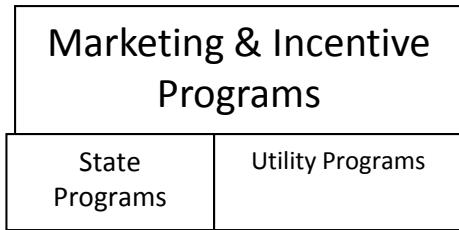
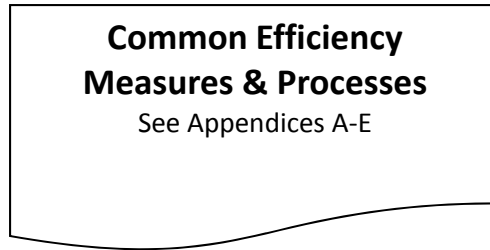
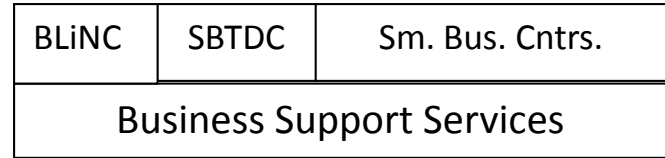
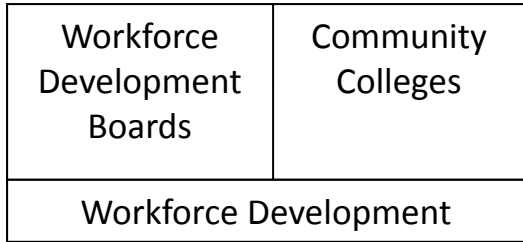
Qualified Retrofit Efficiency Contractor











Workforce Development Boards	Community Colleges
Workforce Development	

BLiNC	SBTDC	Sm. Bus. Cntrs.
Business Support Services		

Common Efficiency Measures & Processes
See Appendices A-E

Marketing & Incentive Programs	
State Programs	Utility Programs

Qualified Retrofit Efficiency Contractor

Financial Institutions
Small Business Loans

State Revolving Loan Fund

Efficiency Appraiser

Financial Institutions
Energy Efficiency Loans

Secondary Loan Market

Home Owner

Feedback and QA		
Customer Satisfaction	Energy Bill Analysis	3 rd party M&V

Workforce Development Boards	Community Colleges
Workforce Development	

BLiNC	SBTDC	Sm. Bus. Cntrs.
Business Support Services		

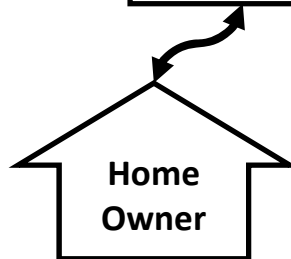
Common Efficiency Measures & Processes
See Appendices A-E

Marketing & Incentive Programs	
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